



Special Cabinet

Tuesday, 18 February 2020 at 6.00 pm

**Council Chamber - King George V House, King George V Road,
Amersham, HP6 5AW**

S U P P L E M E N T A R Y A G E N D A 1

Item

- 4 To award a contract for the provision of waste collection, recycling and street cleansing services (*Pages 3 - 10*)

Appendix A (Pages 11 - 14)

- 5 Exclusion of the Public

To resolve that under Section 100(A)(4) of the Local Government Act 1972 the public be excluded from the meeting for the following item(s) of business on the grounds that it involves the likely disclosure of exempt information as defined in Part I of Schedule 12A of the Act.

Paragraph 3 Information relating to the financial or business affairs of any particular persons (including the authority holding that information).

- 6 Exempt Report - To award a contract for the provision of waste collection, recycling and street cleansing services (*Pages 15 - 20*)

Appendix A (Pages 21 - 22)

Appendix B (Pages 23 - 26)

Note: All reports will be updated orally at the meeting if appropriate and may be supplemented by additional reports at the Chairman's discretion.

Membership: Cabinet

Councillors: I Darby (Leader)
M Stannard (Deputy Leader)
C Jones
P Martin
J Rush
E Walsh
F Wilson

Date of next meeting – Tuesday, 3 March 2020

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SUBJECT	Waste collection, recycling and street cleansing contract for Chiltern, Wycombe and South Bucks District Areas (Part 1)
RELEVANT MEMBER	Cllr Caroline Jones, Portfolio Holder for Environment
RESPONSIBLE OFFICER	Steve Bambrick, Acting Chief Executive
REPORT AUTHOR	Chris Marchant, (01895) 837360, chris.marchant@chilternandsouthbucks.gov.uk
WARD/S AFFECTED	All Wards

1. Purpose of Report

- 1.1 This report updates Members on the procurement project to deliver a new waste collection, recycling and street cleaning contract, (hereafter called the contract), covering the current Council areas of Chiltern, South Bucks and Wycombe and seeks approval to the necessary financial commitment to enable the award of the contract.

RECOMMENDATIONS:

1. **To note the background and progress on the waste, recycling and street cleansing contract procurement project.**
2. **To award a contract to the preferred bidder for a new waste collection, recycling and street cleansing contract for the Chiltern, South Bucks and Wycombe areas having regard to the procurement and financial information contained within this report and the confidential Appendix.**

2. Executive Summary

- 2.1 The following recommendations were considered by the Shadow Executive (18th February 2020) and Members will be updated verbally as to the outcome of the meeting.
1. To note the background and progress on the waste, recycling and street cleansing contract procurement project.
 2. To approve the financial commitment for a new waste collection, recycling and street cleansing contract for the Chiltern, South Bucks and Wycombe areas, having regard to the procurement and financial information contained within this report and the confidential Appendix, which is in line with the approved budget.
 3. To note that the award of this contract is also being reported to Chiltern, South Bucks and Wycombe Council Cabinets for approval.

3. Reasons for Recommendations

- 3.1 To ensure the continued delivery of an effective waste collection, recycling and street cleaning service after the current contracts have expired and ensure that statutory requirements are met for the new Buckinghamshire Council.
- 3.2 To safeguard the financial position of the new Buckinghamshire Council in relation to its expenditure on waste collection services.

4. Content of Report

Background

- 4.1 A new contract is being procured following previous reports to Members at the District Councils and the Shadow Executive regarding this matter including:
 - 23rd April 2018 – A decision by Chiltern, South Bucks and Wycombe Councils at the Joint Waste Collection Committee to procure a new contract for Chiltern, South Bucks and Wycombe with delegations provided to officers to implement.
 - 27th August 2019 – CDC Cabinet decision to continue with the procurement.
 - 8th October 2019 – Shadow Executive – Members noted the decision taken by the Districts that the procurement should continue and that the current contract should be extended until September 2020. An officer acting on behalf of the Shadow Executive was delegated to be involved in the procurement exercise in an advisory capacity.
 - 22nd October 2019 – Shadow Executive – The decision taken in accordance with the spending protocol that was reviewed and agreed following the direction from MHCLG.
- 4.2 The existing contract with Serco for Chiltern and Wycombe District Councils expires on 3rd March 2020. The contract for South Bucks District Council with Biffa expires on 30th October 2021. The Serco contract has been extended to end on 6th September 2020 in line with the start date of the new contract to ensure continuity of service delivery.
- 4.3 This project is being managed overall by District Council officers with external legal / procurement advisors providing support. The project sits under the unitary waste work stream within the Communities Programme Board. The Shadow Executive has had an officer representative on the procurement project board who also participated in the last round of competitive dialogue.
- 4.4 The new contract will be awarded by the District Councils prior to vesting day and then implemented after the new Buckinghamshire Council is established. The priority

has been to ensure continuity of service provision and a high standard of service delivery for residents.

The procurement process

- 4.5 The procurement programme is attached and shown as **Appendix A** and a robust and compliant procurement process has been implemented. In order to ensure that the procurement was of interest to bidders and to understand any key matters that would affect bidder interest, soft market testing meetings took place with key suppliers. The key issue arising from the soft market testing was a recognition of the concerns from suppliers about the volatility of the market for recycling materials and the resulting high financial risk that could lead to risk based pricing. To address this, issue a mechanism was developed for suppliers to pay the current market value of the recycling direct to the Councils which would be determined by reference to recycling market indicators.
- 4.6 Following this process, the OJEU notice was submitted on the 14th November 2018. The procurement procedure chosen was that of a competitive dialogue so that discussions on matters of risk partition could take place to ensure value for money and high quality service delivery could be achieved in compliance with the specification.
- 4.7 Interested parties had to complete the Government's standard selection questionnaire form and following evaluation, 3 suppliers were chosen to take part in the competitive dialogue process. Suppliers were assessed for their competence in waste collection, financial stability and safe working practices.
- 4.8 In order to complete the procurement within the agreed timeframe a single stage competitive dialogue was chosen with 2 planned rounds of negotiation and no de-selection in the middle of the process so 3 suppliers would start the process and 3 suppliers would be able to submit a tender at the end of the negotiation process.
- 4.9 Suppliers had to submit an initial version of their tenders for assessment (which were not scored) so that the officers could ensure that the quality and affordability were in line with expectations. The initial planned round of negotiation preceded the submission of this tender and the second round of negotiation enabled officers to provide feedback on areas for improvement.
- 4.10 Suppliers were given clear instructions that the service experienced by customers should be an evolution of the existing service. Thus, radical solutions which could lead to customer confusion or a reduced quality of material collected for recycling were ruled out. Tenders have been evaluated on the agreed 60% Quality and 40% Finance / Price.

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- 4.11 3 compliant tenders were received and evaluation of these has now been completed by the team of officers and advisors. Consequently, an award decision is now being sought.
- 4.12 Part 2 of this report provides the details of the evaluation of the submission from the 3 bidders. Each submission has been rigorously evaluated and the project team are reassured by the resource level being provided for this service.
- 4.13 Immediately after the last Cabinet meeting to approve the financial commitment for the new contract (and any associated call in), the project will enter the "standstill" phase in which unsuccessful bidders have a minimum of 10 calendar days to challenge the result of the evaluation of the tenders.
- 4.14 In order not to elevate the risk during the critical standstill phase the bidders' names have not been disclosed at this stage and the financial information is contained within the confidential part 2 report.

Contract details

- 4.15 The new contract builds on the previous joint working between Chiltern and Wycombe Councils on the existing contract and will eventually serve all the properties across the southern part of the new Buckinghamshire Council area.
- 4.16 The new service will be the same specification as the current service and in summary will provide:
- ✓ Week 1 – boundary residual waste collection (via a grey wheeled bin) and food waste.
 - ✓ Week 2 – boundary mixed recycling collection plastic, glass & cans (via a blue wheeled bin), mixed papers / card via boxes and food waste.
 - ✓ There will be a modified service using reusable / disposable bags for properties with limited storage for containers (for example flats above shops) and assisted collections for residents that require this service.
 - ✓ Bulk bin collections in flats for waste and recycling.
 - ✓ Street cleansing services – litter removal from verges / streets and mechanical sweeping of edge of highway on all roads i.e. urban and rural on a schedule basis to meet the Environmental Protection Act standards.
 - ✓ Various associated services such as fly tipping removal (not from the highway), abandoned vehicle removal, medical waste collection, sign cleaning, car park and town centre cleaning.
 - ✓ Provision and maintenance of all containers required. 240 litre wheeled bins will be used for residual waste and mixed recycling unless residents request a smaller bin or apply for a larger bin for larger families.
 - ✓ Provision and management of all the fleet required and depot locations.
 - ✓ Sale of all recycling materials collected.

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- ✓ Household collection of small electrical items and textiles.

There will be some collection date changes during the roll out and also at the point when the South Bucks area joins the contract. These will be fully communicated to residents and all collections for residents will all take place on the same day each week but individual materials may be collected by different vehicles.

- 4.17 The successful contractor will be required to achieve a number of performance standards in line with industry best practice and a comprehensive performance management system will be implemented. Penalties will be levied for any service failures not rectified within the agreed time period. The supplier will provide in the order of 1.5 million container collections a month at the start of the contract, 12,000 assisted collection containers a month and some of the performance targets will include:
- Missed Collections (each container) from Households shall not exceed 60 Missed Collections per 100,000 Scheduled Collections in any one month.
 - Missed Assisted Collections from Households shall not exceed 0.03% of Assisted Collections in the Waste Collection Schedule in any one month.
- 4.18 The supplier will link their operational software systems to the Councils' adopted operational management system and related customer service systems which will provide clear visibility and insight of service performance. This will be a significant part of the mobilisation project. Comprehensive performance management system with customer surveys will be in place to monitor and manage performance.
- 4.19 The new contract duration is for 10 years with a further possible 10-year extension period. However as agreed by the Shadow Executive and discussed in dialogue with the bidders, there is also an option for the new authority to exercise a contract break clause from year 5.
- 4.20 The preferred bidder has identified the capital investment they require to provide a replacement fleet to modern fuel efficiency levels and pedestrian protection measures and carry out improvements at the depots. Further detail is provided in part 2 (confidential) of this report. This investment will be funded through the agreed capital programme in order to benefit from the lower interest rates available to Councils. The depots provide parking, offices, storage and bulking of recycling and vehicle maintenance and bidders could choose to use any one of these existing 3 facilities:
- ✓ London Road Depot, Amersham
 - ✓ Clay Lane, High Wycombe
 - ✓ Dropmore Road, Burnham

Mobilisation and next steps

- 4.21 Members will note from the procurement programme that the key next steps are:
- Contract award standstill period ends following the final Member decision on 19th March 2020
 - Definitive preferred bidder letter issued 19th March 2020
 - Contracts engrossed and sealed by 31st March 2020
 - Mobilisation from 19th March to 7th September 2020
 - Service starts for Chiltern and Wycombe areas 7th September 2020
 - Service starts for South Bucks 1st November 2021
- 4.22 There is now a significant amount of work to do after the tender award to successfully mobilise the new service for the first phase for CDC & WDC on 7th September 2020. Officers have been conscious throughout of the need to allow the suppliers an adequate time to mobilise including the implementation of new vehicles, collection calendars and communications, depot adaptations and arrangements for the marketing of the recycling materials. The period assigned for mobilisation stands at 154 days.
- 4.23 The mobilisation programme will be managed through the management structure of the new Authority and additional resources required to ensure strong project governance is in place. Regular customer and Member updates will be provided during this process and will be the subject of further reports as required.
- 4.24 The programme of work includes all the necessary changes to the customer contact experience through phone, website with online forms or apps to ensure customer accounts are as aligned as possible for start of the new contract. This is being addressed through the governance of the Communities Board by the waste work stream linking to communication and customer service teams.
- 4.25 Ahead of 1st April 2020 AVDC & SBDC vehicles will be rebranded and 10 AVDC & 7 SBDC vehicles will have new panels fitted promoting the new Council. The approach to the remaining CDC / WDC vehicles is being agreed. Uniforms will begin to change on a phased basis to the new branding as the current stock is used.

5. Consultation

- 5.1 There has been no formal public consultation as part of this procurement project as the services to residents are not being changed. Minimal changes to the associated fees and charges are currently proposed to take place in 2020/21 which form part of the wider fees and charges proposals already agreed by the Shadow Executive.

6. Options

- To accept the tender from the preferred bidder C.
- Not to accept the tender from the preferred bidder. This will present a significant financial risk, a possible legal challenge and may result in a high risk of service interruption.

7. Corporate Implications

- 7.1 Financial – Provisions have been made in the current medium term financial plan and draft budget for the new Council and the implications for both revenue and capital and this is covered in the Part 2 report.
- 7.2 Legal – There is a statutory duty to provide household waste collections, separately collect recycling and to keep streets and land for which local authorities are responsible clean and litter free. The proposed award of the contract to provide these services in the Chiltern, South Bucks and Wycombe district areas ensures that these statutory duties are met.
- 7.3 This is a key critical service and the new contract and specification will help to ensure a consistently high standard of service delivery and will seek to meet residents' expectations. The procurement process remains on schedule for the new service commencement date of 7th September 2020 for CDC & WDC areas and 1st November 2021 for SBDC area. The contract will meet the required service provision to support the corporate objectives.
- 7.4 From 1st April 2020 Buckinghamshire Council will become the waste collection authority, the waste disposal authority and the principle litter authority under the Environmental Protection Act 1990. The Council will have a statutory duty to collect household waste and to separately collect recyclable waste. The Council also has a duty under the 1990 Act to ensure so far as is practicable that the roads for which it is responsible are clear of litter and refuse and kept clean. As principle litter authority it has a duty to keep its own land clear of litter and refuse so far as is practicable. The award of this contract will ensure that these statutory duties are met.
- 7.5 The procurement has been delivered in full compliance with the Public Contract Regulations 2015. The district councils have engaged external legal support for the procurement process and preparation of the contract.
- 7.6 Key Risks – There are a number of issues and risks that have been considered as part of this project and these are detailed within the project risk register and are being managed / mitigated. The key risks / mitigations are summarised as below. Continuity of service delivery will be facilitated by avoiding procurement challenge and by effectively project managing the mobilisation process:

Key Risk	Mitigation
Affordability not realised	Competitive tender process including early market engagement regarding any key commercial issues
Market failure	Robust procurement process with market engagement
Existing vehicles available for new supplier	Ensure correct planned and reactive maintenance arrangements are in place
Under resourcing of project	Full project team and consultants in place
Delay in implementation	Effective programme management including an adequate period for contract mobilisation
Procurement challenge	Ensure legal / procurement advice is followed
Service provision and service quality including the contract mobilisation period	Through robust contract and performance management, ensure that the services are managed effectively and any matters of poor performance are addressed swiftly

8. Unitary Implications

8.1 Under the agreed spending protocol this matter has been reported to the Shadow Executive.

9. Links to Council Policy Objectives

9.1 This matter supports the Councils’ Policy Objectives.

9.2 An equalities impact assessment has not been carried out at this procurement stage as the service to residents is not changing. If any service changes considered at a future point, an equalities impact assessment would be undertaken.

10. Next Steps

10.1 Communications activities are in place as part of the procurement process. A full customer / Member communications plan will be developed as part of the mobilisation period once the preferred bidder has been approved. Members will be updated throughout the process including when key milestones are achieved.

Background Papers:	Officer working papers
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Appendix A - Procurement Timeline

Joint Lean CD V26 17th January 2019, tender assessment, calendar days and no contingency- BOARD"	Duration	Start	Finish
Board meeting	1d	Mon 20/08/18	Mon 20/08/18
Invitation to Soft market test on pre- arranged dates	25d	Tue 21/08/18	Mon 17/09/18
Soft market testing	2d	Tue 18/09/18	Wed 19/09/18
Further analysis of findings	5d	Tue 18/09/18	Sun 23/09/18
Document finalisation and governance	30d	Sun 23/09/18	Fri 26/10/18
OJEU issued	0d	Wed 14/11/18	Wed 14/11/18
Response time part 1	18d	Wed 14/11/18	Tue 04/12/18
Bidders' day	1d	Tue 04/12/18	Wed 05/12/18
Response time part 2	5d	Wed 05/12/18	Mon 10/12/18
Deadline for clarifications	0d	Mon 10/12/18	Mon 10/12/18
Response time part 3	7d	Tue 11/12/18	Tue 18/12/18
SQs returned	0d	Tue 18/12/18	Tue 18/12/18
SQ evaluation	30d	Tue 18/12/18	Mon 21/01/19
Firms selected	0d	Mon 21/01/19	Mon 21/01/19
Feedback letter standstill to be at the end	1d	Mon 21/01/19	Tue 22/01/19
Contingency	3d	Tue 22/01/19	Fri 25/01/19
Invitation to submit detailed tenders	0d	Fri 25/01/19	Fri 25/01/19
"Bidder initial preparation and responses on materials, vehicle, depots and service configuration; plus 100% co-mingled	16d	Fri 25/01/19	Tue 12/02/19
"Initial dialogue meetings- materials, vehicles, service configuration"	2d	Tue 12/02/19	Thu 14/02/19
Bidder tender preparation 1	38d	Thu 14/02/19	Fri 29/03/19
second dialogue meetings	3d	Fri 29/03/19	Mon 01/04/19
Bidder tender preparation 2	6d	Tue 02/04/19	Mon 08/04/19
Deadline for clarifications- document revisions including capital fund rules	0d	Mon 08/04/19	Mon 08/04/19
Bidder preparation 3	14d	Mon 08/04/19	Wed 24/04/19
Initial tenders submitted	0d	Wed 24/04/19	Wed 24/04/19
Seals broken	0d	Tue 30/04/19	Tue 30/04/19
Compliance check for errors and omissions	2d	Tue 30/04/19	Wed 01/05/19
Scripts issued and evaluation spreadsheets to MS evaluators	1d	Thu 02/05/19	Thu 02/05/19
Individual method assessment into the Eunomia spreadsheet	21d	Fri 03/05/19	Sun 26/05/19
Bank Holiday	1d	Mon 27/05/19	Mon 27/05/19
Consensus meeting on method statements	1d	Tue 28/05/19	Tue 28/05/19
Despatch of contract derogations to Bevan Brittan	1d	Thu 02/05/19	Thu 02/05/19
Bevan Brittan considering derogations	10d	Fri 03/05/19	Tue 14/05/19
Consideration of BB analysis	5d	Tue 14/05/19	Mon 20/05/19
Case conference on derogations and conclusions agreed	0d	Mon 20/05/19	Mon 20/05/19
Issue of Bidders' Financial Model (BFM) to assessors	1d	Thu 02/05/19	Thu 02/05/19
Assessment of BFM	15d	Fri 03/05/19	Mon 20/05/19
Case conference on BFM and	0d	Mon 20/05/19	Mon 20/05/19

Joint Lean CD V26 17th January 2019, tender assessment, calendar days and no contingency- BOARD"	Duration	Start	Finish
consensus agreed			
Despatch of financial derogations to assessors	1d	Thu 02/05/19	Thu 02/05/19
Assessment of financial derogations	15d	Fri 03/05/19	Mon 20/05/19
Consensus on financial derogations	0d	Mon 20/05/19	Mon 20/05/19
"Issue of finance bid back ("price") to assessors"	1d	Thu 02/05/19	Thu 02/05/19
Assessment of price- based scoring	15d	Fri 03/05/19	Mon 20/05/19
Consensus on price- based scoring	0d	Mon 20/05/19	Mon 20/05/19
Preparation of evaluation report including dialogue positions and dialogue topic list (drafting complete on docs)	6d	Tue 28/05/19	Mon 03/06/19
Invitation to dialogue on pre-published elements on pre- advised days	0d	Mon 03/06/19	Mon 03/06/19
Firm preparation period	13d	Mon 03/06/19	Tue 18/06/19
Dialogue including mobilisation time limits as reflected in MS and plans	28d	Tue 18/06/19	Fri 19/07/19
First Delay added in	14d	Fri 19/07/19	Sun 04/08/19
Planned final round of dialogue (not undertaken)	5d	Sun 04/08/19	Fri 09/08/19
Second delay	16d	Fri 09/08/19	Tue 27/08/19
Decision to proceed again	0d	Thu 12/09/19	Thu 12/09/19
Inertia effect	1d	Thu 12/09/19	Thu 12/09/19
Document finalisation and approval	7d	Fri 13/09/19	Fri 20/09/19
Issue of documents to bidders	0d	Fri 20/09/19	Fri 20/09/19
Bidder preparation time	21d	Fri 20/09/19	Mon 14/10/19
Final dialogue	6d	Mon 14/10/19	Mon 21/10/19
Document revisions in tandem with next WP	14d	Mon 21/10/19	Tue 05/11/19
Dialogue closure decision and associated governance	14d	Mon 21/10/19	Tue 05/11/19
Formal document sign off by	0d	Tue 05/11/19	Tue 05/11/19
Issue of documents to bidders	0d	Tue 05/11/19	Tue 05/11/19
Bidders preparing tenders part 1	7d	Wed 06/11/19	Wed 13/11/19
CIG (dialogue closure report)	0d	Wed 13/11/19	Wed 13/11/19
Bidders preparing tenders part 1	5d	Wed 13/11/19	Tue 19/11/19
ISE	0d	Tue 19/11/19	Tue 19/11/19
Bidders preparing tenders part 1	2d	Tue 19/11/19	Thu 21/11/19
Clarifications deadline	1d	Thu 21/11/19	Fri 22/11/19
Evaluator training	0d	Fri 22/11/19	Fri 22/11/19
Bidders preparing tenders part 2	18d	Fri 22/11/19	Thu 12/12/19
Tenders received	0d	Thu 12/12/19	Thu 12/12/19
Compliance check by Eunomia colleagues part 1	1d	Thu 12/12/19	Fri 13/12/19
Issue of scripts with evaluation spreadsheets to evaluators	0d	Fri 13/12/19	Fri 13/12/19
Legal advisors considering contract derogations	23d	Fri 13/12/19	Wed 08/01/20
ISE	0d	Tue 17/12/19	Tue 17/12/19
Legal scoring consensus	0d	Wed 08/01/20	Wed 08/01/20
Method statement evaluators conduct individual scoring	24d	Fri 13/12/19	Thu 09/01/20
Method statement consensus over 2 days	1d	Thu 09/01/20	Fri 10/01/20
Financial advisors considering the	27d	Fri 13/12/19	Mon 13/01/20

Joint Lean CD V26 17th January 2019, tender assessment, calendar days and no contingency- BOARD"	Duration	Start	Finish
bid back financial appendices (price and robustness) and the financial derogations (liaising with legal)			
Financial scoring consensus	0d	Mon 13/01/20	Mon 13/01/20
Assembly of evaluation report by Eunomia colleagues	6d	Mon 13/01/20	Mon 20/01/20
Sign off of tender evaluation by the Board	0d	Mon 20/01/20	Mon 20/01/20
CIG (tender evaluation report)	0d	Wed 05/02/20	Wed 05/02/20
Formal Shadow Executive	0d	Tue 18/02/20	Tue 18/02/20
Cabinet reports preparation	21d	Mon 20/01/20	Wed 12/02/20
Cabinet meetings approximate and Full Council for WDC (special meetings)	13d	Wed 12/02/20	Wed 26/02/20
End of call in	7d	Thu 27/02/20	Thu 05/03/20
Standstill	12d	Thu 05/03/20	Thu 19/03/20
Definitive Preferred bidder letter	1d	Thu 19/03/20	Fri 20/03/20
Contracts engrossed and sealed with preferred bidder	15d	Thu 19/03/20	Sun 05/04/20
Mobilisation	154d	Thu 19/03/20	Mon 07/09/20
vehicles FORS silver upgrade"	56d	Thu 19/03/20	Wed 20/05/20
Dilapidations and condition survey at depots	56d	Thu 19/03/20	Wed 20/05/20
New service live for CDC and WDC	0d	Mon 07/09/20	Mon 07/09/20
New service live for South Bucks			

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